



B2B Sales Program

Want a chance to prove what you've got? That's exactly what we're offering. In our fast-paced development programs, you'll take the lead in any of our career areas across #LifeAtATT – from sales and services to marketing and communication. Put your skills to the test offering our state-of-the-art products to a broad customer base. There's no other opportunity quite like this.

Career growth

What's this opportunity all about? For starters, you'll gain experience consulting with small businesses on our cutting-edge technology that can transform their enterprise. With instructor-led courses, vendor training sessions and hands-on assignments, you'll be part of a team that invests in your ongoing success. It's a great opportunity to step out of your comfort zone, expand your horizons and make a name for yourself.

Details and requirements

Program Type:	Development Program – Full-time, paid	Degree Focus:	All studies considered; passion for sales and technology required
Location:	Atlanta, GA	Work Authorization:	AT&T will not sponsor applicants for work visas of any kind for this position
Length:	16 weeks	Experience:	Preferred, but not required
Area of Focus:	Business-to-Business Sales	Language:	English-Spanish fluency a plus
Start Date:	Monthly start dates		
Apply:	Ongoing		

Program Progression

 <p>Small Business Acquisition ></p> <p>As one of our new sellers, you'll team up with our retail stores to drive small business leads, connect them to our latest innovations and grow your customer base.</p>	 <p>Mid-Market Acquisition ></p> <p>At the next level, you'll target larger businesses and expand your sales region to one or more territories. That means bigger leads (and even bigger rewards) as your talents progress.</p>	 <p>Strategic Sales ></p> <p>Advancing further, you'll start selling even more complex solutions and sales strategies across accounts – ensuring your customers can compete with the best.</p>	 <p>And Beyond</p> <p>As a successful seller, you can either keep climbing the sales ladder or branch out into other segments of the business – including Organizational Development, Marketing, Human Resources and more.</p>
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MAX 12 msgs per month. Txt ATT STOP to 33733 to stop, HELP for help. Msg & Data rates may apply. Diversity is the AT&T way of standing apart. Equal Opportunity Employer. © 2016 AT&T Intellectual Property. All rights reserved. AT&T and the AT&T logo are trademarks of AT&T Intellectual Property. Minimum six (6) months required in each role to be eligible for progression. Progression not guaranteed and is subject to change.

