

Account Manager

Kenlee Group, LLC, is a professional Horticultural and Landscape Architecture organization dedicated to creating premier properties and building lasting relationships throughout the DFW Metroplex. We are seeking a talented Account Manager to be responsible for all aspects of service delivery and producing enhancements for a portfolio of premier commercial properties in the Dallas/Fort Worth area.

Our account managers are the primary point of contact for an assigned book of clients and are responsible for overall client satisfaction and property stewardship. They will work with Field Operations Managers to assist with training and developing teams, as well as work directly with Kenlee Services experts and clients to provide comprehensive landscape management, including proactively identifying issues and offering enhancement opportunities on existing contracts.

Responsibilities

- Proactively communicate and build trusting relationships with clients.
- Planning & Scheduling Field Operations to exceed client expectations.
- Identify landscape deficiencies, and provide remedies to any problems found.
- Provide clients with enhancement opportunities on existing properties.
- Full-scope Management of a commercial property portfolio.
- Provide continuous innovative ideas pertaining to client satisfaction and maintenance productivity.

Requirements

- Bachelor's Degree in Horticulture or a related major strongly preferred.
- Passion for working directly with customers and providing exemplary service.
- Superb communication and organizational skills; knowledge of Spanish a plus.
- Strong understanding of green industry trends and practices.
- Self-starter attitude and willingness to learn in a fast paced environment.
- Knowledgeable of landscape materials, installation and maintenance techniques, and equipment operation.
- Willingness for continued education through local Horticultural and Landscape Organizations.

Compensation:

Account Manager \$48 to \$50k

Negotiable depending on previous experience.

We do have a medical plan

